

Client Reviews

Guillaume Keirle

Avenir Financial Solutions Ltd



5.0 out of 5

Review from Verified Client

Bristol | December 2017

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

I was looking to buy a flat.

How did Guillaume help you?

Guillaume provided advice throughout the process of looking, making offers, and then finally getting an offer accepted.

What is your current situation? Have you seen the outcome you were hoping for?

Yes.

What could they have done better?

Nothing.

Review from Verified Client

Bristol | December 2017

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

We were looking for advice on mortgages.

How did Guillaume help you?

Guillaume was very thorough and was always there to answer the 1000 and 1 question that we - as

first-time buyers - had. He was always happy to provide advice on any mortgage-related issues and we felt that he truly went above and beyond! One of us is self-employed, but it didn't seem to complicate things at all - the instructions regarding the paperwork were very clear.

What is your current situation? Have you seen the outcome you were hoping for?

Yes, our mortgage was approved pretty swiftly and we're happy with the rates and terms.

Review from Verified Client

Bristol | May 2017

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

Needed mortgage advice needed advice how to release equity.

How did Guillaume help you?

Guillaume extremely supportive could always be contactable for any concern, question, or help needed. He was able to explain matters in an understandable manner. Absolutely brilliant.

What is your current situation? Have you seen the outcome you were hoping for?

Yes.

What could they have done better?

I really can't think of anything which could have been done better. It was a very positive experience would not hesitate in recommending Guillaume to any one who would be looking for mortgages. Fantastic Thankyou.

Review from Verified Client

Bristol | May 2017

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

Looking to buy our first home.

How did Guillaume help you?

Guillaume went above and beyond to help us with every query and problem that arose throughout the process. Nothing was ever too much for him.

What is your current situation? Have you seen the outcome you were hoping for?

Yes, we now own our first home within 3 months of our initial meeting with Guillaume.

What could they have done better?

Honestly, nothing. Guillaume was fantastic, patient, informative, helpful, awesome from start to finish. I will recommend him to anyone looking for advice in the future and we will 100% use him again.

Review from Verified Client

Bristol | March 2017

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

We wanted to move to a larger property.

Guillaume was able to choose a product that best suited our situation. Without expert help I suspect it would have cost us a lot more than his 299 fee. I was unaware that I was able to port my mortgage and then top it up I would have ended up paying an early redemption fee of over a 1000 pounds. The bottle of wine is a nice touch too.

What could they have done better?

No suggestions

Review from Verified Client

Bristol | March 2017

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

I was looking to buy my first home and wanted the best mortgage possible for my circumstances.

How did Guillaume help you?

He found the best mortgage, guided me through the whole process and gave me advice on other things like what areas I should be looking at house wise.

What is your current situation? Have you seen the outcome you were hoping for?

Yes, the mortgage was approved with minimum hassle.

What could they have done better?

None I can think of.

Review from Verified Client

Bristol | November 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

I was looking for a mortgage to buy a house.

How did Guillaume help you?

Guillaume arranged a meeting with us and carefully listened to our requirements. He provided friendly advice and made our options very clear. Also we responded quickly to our emails and found great product which we are very happy with.

What is your current situation? Have you seen the outcome you were hoping for?

Yes. Mortgage offer obtained.

What could they have done better?

Nothing. Guillaume performed better and more quickly than expected. Highly recommended.

Review from Verified Client

| October 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

I was looking for a mortgage - I'm a first time buyer so needed someone to advise me with what to do and which mortgage is best.

How did Guillaume help you?

Guillaume was fantastic - he found me the perfect mortgage and sorted everything out for me. He also

explained the whole house-buying process to me as I hadn't bought a house before so I felt much happier. I'd highly recommend Guillaume - he took the time to answer my many questions and found the perfect mortgage for me!.

What is your current situation? Have you seen the outcome you were hoping for?

Yes - my house purchase went perfectly smoothly!.

What could they have done better?

Nothing! Guillaume was flawless!

Review from Verified Client

| October 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

Buying a house.

How did Guillaume help you?

He was fantastic and managed to get us the right mortgage against all odds! We had really given up hope.

What is your current situation? Have you seen the outcome you were hoping for?

Yes.

What could they have done better?

Nothing that I can think of, everything was excellent and he was always helpful and supportive, not to mention patient with my many questions.

Review from Verified Client

| October 2016

★★★★☆ 4.7 out of 5

Advice: ★★★★★

Service: ★★★★★☆

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

Purchasing a property with difficult circumstances of a previous property and changing jobs.

How did Guillaume help you?

Made it so simple to know what we could afford and gave us multiple options. Helped us with the difficulties of giving documents which comes with being a NHS employee.

What is your current situation? Have you seen the outcome you were hoping for?

Yes, moved into our house in July 2016.

What could they have done better?

Nil, all fantastic

Review from Verified Client

| September 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

I normally would always look to go direct to the bank as I thought as an existing customer they would want to help and I could get a good deal. How wrong I was. Our Bank was very unhelpful when we contacted them directly, and needed some advice due to credit ratings.

How did Guillaume help you?

Gave us a number of options, but also discussed longer terms plans so he wanted help rather than just sell us a mortgage.

What is your current situation? Have you seen the outcome you were hoping for?

Yes, perfect outcome.

What could they have done better?

Nothing. Nice guy, great advice. Will be going back to Guillaume shortly when we need to re-mortgage.

Review from Verified Client

| September 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

My partner and I were looking for our first home and needed advice on mortgages and deposits.

How did Guillaume help you?

Guillaume came to my parents house and went through all of the details with us giving us various options on which mortgage would suit our needs best, he was able to give us realistic prices that we needed for our deposit. When we made an offer on a house Guillaume took care of so much for us. Keeping in contact the entire time as we were new to the whole process we had so many questions! We trusted him 100% as he explained everything fully! He made the process so easy for us!.

What is your current situation? Have you seen the outcome you were hoping for?

We now have our own home with our very own mortgage, Guillaume followed up even after the process was complete to make sure everything was taken care of, I could not recommend him enough! We are so thankful to him for helping us get our own home!.

What could they have done better?

There is nothing that Guillaume could of done to help anymore than what he did! Thank you again!!

Review from Verified Client

Avon | May 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

We began looking for a mortgage advisor when the house we were renting was put up for sell and we were keen to buy. At the time I was in a temporary contract at work that was being made permanent in 6 months time (I am a teacher), and had been told that I would not be able to get a mortgage whilst my contract was still temporary.

How did Guillaume help you?

Guillaume responded to my e-mail within the hour and explained that he would be able to help. He then came out to our house one evening very soon after and discussed our situation in detail with us. He was very positive that he would be able to find us a mortgage and what we would need to do. He was very clear in explaining that he would not charge us a fee unless he found and arranged a mortgage for us.

What is your current situation? Have you seen the outcome you were hoping for?

We felt so lucky to have found Guillaume as within days he had found us a mortgage at a very reasonable rate and we were able to buy the house that we had been renting for the last 7 years. If we

hadn't have contacted him I'm not sure this would have happened!.

What could they have done better?

I honestly cannot think of anything more that Guillaume could have done for us! He went above and beyond what I would have expected a mortgage advisor to do and we are very grateful for his advice and support.

Review from Verified Client

London | March 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

I was a first time buyer looking for a mortgage and general advise on purchasing my first home.

How did Guillaume help you?

Guillaume found a number of mortgages available to my husband and myself and made the whole process very simple from start to finish. He also offered advice on life insurance too.

What is your current situation? Have you seen the outcome you were hoping for?

Yes! We agreed a mortgage quickly and purchased (and moved into) our first property within 2 months! We were amazed at how quickly Guillaume managed to get everything together for us, especially as first time buyers.

What could they have done better?

I didn't have any problems with the service given at all. Guillaume was on top of everything and sent us gentle reminders if we hadn't sent over the correct paper work. He was on top of everything

Review from Verified Client

Gloucestershire | March 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

Re mortgage of existing property.

How did Guillaume help you?

he advised on the best, most appropriate products for our re mortgage.

What is your current situation? Have you seen the outcome you were hoping for?

Yes.

What could they have done better?

Nothing. All advice and follow up was given in a timely fashion.

Review from Verified Client

Cambridgeshire | March 2016

★★★★☆ 4.3 out of 5

Advice: ★★★★★

Service: ★★★★★☆

Value: ★★★★★☆

What were the circumstances that caused you to look for a Financial adviser?

I was looking for a Mortgage for a house purchase in Cambridge, UK. My wife and I had just returned from living overseas for 5 years and we were both changing jobs, which meant that it was harder to find a lender than on a previous house purchase, so we contacted Guillaume Keirle for advice.

How did Guillaume help you?

He quickly and efficiently identified a competitive mortgage that met our circumstances and needs. He helped us navigate the process and jargon and was responsive.

What is your current situation? Have you seen the outcome you were hoping for?

Yes, we quickly found a mortgage that suited our needs and a lender, which initially appeared difficult given our changing circumstances and the fact that we'd been living outside the UK for sometime.

What could they have done better?

Perhaps discussed a broader number of possible options, but in reality it seems that in our circumstances there weren't that many possible lenders to discuss.

Review from Verified Client

Warwickshire | March 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

Mortgage advice.

How did Guillaume help you?

Provided advice on mortgage options.

What is your current situation? Have you seen the outcome you were hoping for?

Yes.

What could they have done better?

Nothing of note

Review from Verified Client

Somerset | March 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

We were looking to remortgage a property and also get advice on a mortgage on a new property.

How did Guillaume help you?

Our financial circumstances were not ideal for getting a mortgage but Guillaume managed to get both mortgages sorted for us easily.

What is your current situation? Have you seen the outcome you were hoping for?

Both mortgages were sorted easily and he is now helping us with income protection.

Review from Verified Client

Avon | March 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

We were looking for help with arranging a Mortgage so that we could purchase our first home.

How did Guillaume help you?

Guillaume helped us to arrange the best Mortgage that we could afford at an extremely competitive rate. Furthermore, he was very helpful in explaining all the different terms and conditions that apply to

the various types of mortgage, and how each one would work in practice so we could get the mortgage which best fitted our circumstances. He was very polite, friendly, prompt and efficient and made the whole process as easy as possible for us/.

What is your current situation? Have you seen the outcome you were hoping for?

Yes - we got a really good deal on our Mortgage and he made everything very easy and straight forward for us.

What could they have done better?

Nothing, everything was very good.

Review from Verified Client

Monmouthshire | March 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

The need to protect my family and business if the worst were to happen to me.

How did Guillaume help you?

Guillaume pointed out innovative ways to ensure that my business and income would continue if I were to pass away or unable to work through illness. The result being complete peace of mind that my family are financially taken care of if I am no longer able to do so.

What is your current situation? Have you seen the outcome you were hoping for?

Yes!.

What could they have done better?

Nothing, always available and made everything simple to understand.

Review from Verified Client

Warwickshire | March 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

Purchasing a house.

How did Guillaume help you?

Mortgage and insurance options. Supported with the purchase process.

What is your current situation? Have you seen the outcome you were hoping for?

Absolutely, extremely happy with the service.

What could they have done better?

Nothing of note.

Review from Verified Client

Avon | March 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

We were first time buyers and not sure where to start that was when Guillaume was recommended.

How did Guillaume help you?

He gave us great advice on the housing market and was able to seek out the most suitable mortgage for our circumstances.

What is your current situation? Have you seen the outcome you were hoping for?

Yes he is very efficient and professional.

What could they have done better?

Nothing, Guillaume has answered any queries that we have had without hesitating and has made our first house buying experience very straight forward

Review from Verified Client

Avon | March 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

We werelooking to buy a new house.

How did Guillaume help you?

I can honestly say that through the whole process of moving home Guillaume was not just a financial adviser he was also a great support in helping us make decisions. We found him to be honest, polite and respectful in our transactions. He gave clear concise information finding the best deal for us. He came to our home at a time that was convenient for us (6pm). He even helped whilst he was on holiday when our first property fell through. At all times Guillaume clearly explained what we needed to do, where we were in the process and helped us when we were confused. I genuinely cannot recommend him enough. I am happy to say that he really is outstanding in his service.

What is your current situation? Have you seen the outcome you were hoping for?

We now live in happy land, well most of the time. Very pleased with the outcome and the part that Guillaume played in that outcome.

What could they have done better?

Nothing

Review from Verified Client

Somerset | February 2016

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

We were looking for advice on mortgages in our slightly unusual circumstances.

How did Guillaume help you?

Guillaume was very helpful and efficient with getting back to us with all of the information we required. We understood what we needed to do and how we needed to go about it.

What is your current situation? Have you seen the outcome you were hoping for?

We were delighted with the overall outcome and I am certain that this wouldn't have been possible with the help, support and advice we received from Guillaume.

Review from Verified Client

Somerset | January 2016

★★★★★ 5 out of 5

Value: ★★★★★

Service: ★★★★★

Advice: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

We required help in purchasing our first home.

How did Guillaume help you?

He helped guide us through the process, easing the stress of finding a good mortgage deal and the insurance for our new home.

What is your current situation? Have you seen the outcome you were hoping for?

Guillaume was very professional and full of good advice. Frankly I don't know what we would have done without him.

Review from Verified Client

Somerset | November 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

Moving house.

How did Guillaume help you?

Guillaume researched a mortgage for us along with contents insurance.

What is your current situation? Have you seen the outcome you were hoping for?

We were delighted with the solutions that Guillaume found for us and we have subsequently moved into our new home.

What could they have done better?

Nothing. Guillaume has always been available, even out of hours, when we've needed him. He was friendly, approachable, knowledgeable and efficient.

Review from Verified Client

London | September 2015

★★★★★ 4.7 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★☆

What were the circumstances that caused you to look for a Financial adviser?

Remortgage.

How did Guillaume help you?

Competent advice.

What is your current situation? Have you seen the outcome you were hoping for?

All processed very smoothly.

Review from Verified Client

Avon | September 2015

★★★★★ 5 out of 5

Service: ★★★★★

Advice: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

First time buyers so didnt have a clue what to do.

How did Guillaume help you?

We cannot recommend guillaume highly enough! From start to finish he has made everything so simple, as me and my wife were first time buyers we did not have a clue what to expect or how we could get a mortgage! Guillaume made everything so easy and understandable! Within 2 days of meeting us he had done everything and got us a really good mortgage. Also he was able to meet us at times that suited us due to our working hours which was really helpfull.I recommend anyone who is looking for help with a mortgage to look no further and contact guillaume straight away.

What is your current situation? Have you seen the outcome you were hoping for?

Yes definetly.

What could they have done better?

Nothing at all!

Review from Verified Client

Avon | September 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

Required advice on mortgage as we were totally ignorant about if we were able to get one and if so how.

How did Guillaume help you?

Guillaume was able to come to our home and carry out a thorough fact find that told us how much we could borrow and the best rate we could get that was appropriate for us. Guillaume was flexible and was able to see us on evenings and weekends which was really useful as my partner and I work shifts and it's not always possible to be around at the same time within office hours. he also constantly kept on eye on interest rates and was able to get us the best rate available.

What is your current situation? Have you seen the outcome you were hoping for?

We are now have the keys to our own home. So it's the best outcome possible.

What could they have done better?

It's hard to say what could have been done differently.

Review from Verified Client

Avon | June 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a Financial adviser?

I am a first time buyer and needed advice on almost everything that comes with getting a mortgage. Guillaume was fantastic. Always at hand with advice and excellent advice at that.

How did Guillaume help you?

He gave me a good overview of what is available, what I should be careful about, how to budget, what mortgage to take and which bank to select.

What is your current situation? Have you seen the outcome you were hoping for?

I am buying, very happy.

Review from Verified Client

Avon | June 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Guillaume contacted us very quickly after our initial query through this website and offered a personal face-to-face meeting in our home, which no other advisor that we also approached offered. From the start to the end of the process Guillaume has been clear, thorough, methodical and very approachable which has been greatly appreciated by us as first time buyers. He has always responded to our queries quickly, whether by email or phone, and has always provided us with comprehensible guidance and information. We cannot recommend him highly enough: we will certainly point any of our friends and family in his direction if they are also looking for mortgage advice and we will not hesitate to contact him again in the future if we need further financial advice in regards to buying a home.

What could they have done better?

There is nothing we could suggest that would improve the services that Guillaume has offered.

Review from Verified Client

Avon | June 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

We have nothing but praise for Guillaume, he contacted us within hours of us leaving an enquiry. Quickly made an appointment and set about a fairly complex requirement, the level of communication was exemplary and Guillaume set about the task in a methodical and timely manner keeping us informed every step of the way. We have used a number of financial advisers over the years and Guillaume is simply head and shoulders above all of them, and we would have absolutely no hesitation in giving him our strongest recommendation, in fact we have, and they also are delighted with the level of service.

What could they have done better?

I can offer no constructive suggestions as everything Guillaume has done for us has been perfect.

Review from Verified Client

Avon | May 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

I chose Guillaume after reading his other glowing reviews and I can say he truly lives up to his reputation. He was calm and reassuring when I initially spoke to him on the phone and after hearing i

had already been turned down twice for a re-mortgage went through a few figures and quickly reassured me he was confident he would be able to help. Sure enough 6 weeks after our first contact, we have a new mortgage and feel a lot happier with our financial situation. Guillaume remained in constant contact throughout the process and often contacted the relevant parties on my behalf without being asked. I have no hesitation in recommending him.

What could they have done better?

The service offered was outstanding.

Review from Verified Client

Avon | April 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Guillaume has been fantastic in helping us with our extremely complex finances and mortgage process. He has also simplified the process of gaining life and buildings insurance and given us great advice on many financial matters. Guillaume is a lovely guy, really friendly, helpful and flexible but also really professional and responds immediately at any time of day or night. He has saved us a lot of money but more importantly he has saved us a lot of stress by working tirelessly with banks and other companies to find solutions to various issues. We both work long days and Guillaume fit our meetings around our busy lives. Getting Gui's help was the best financial decision we have ever made. We will definitely use his services again next time and would highly recommend him.

What could they have done better?

I just feel sorry for his wife as he is always available to his clients at unsociable hours.

Review from Verified Client

Avon | March 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Guillaume is an excellent adviser who will endeavor to deliver you the best solution for getting a mortgage which suites your needs and circumstances. Guillaume is very approachable and provides excellent customer service.

What could they have done better?

No suggestions

Review from Verified Client

Avon | March 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

As someone with no head for facts or figures, the personal service Guillame provided was invaluable to me. The home visits were especially useful in this respect as this meant Guillame could help me find all the relevant documents and I felt more confident having him go through all the mortgage application information with me in person. The home visit was also really convenient as with a small child, I had found going into banks to discuss mortgages almost impossible! After the home visit Guillame was always available if I had any further queries as the sale went along.

Review from Verified Client

Avon | March 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Thoroughly professional and hugely supportive throughout the whole process. We have always felt well informed and confident that our adviser was doing an excellent job for us.

What could they have done better?

Nothing, he has been superb.

Review from Verified Client

Avon | February 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Guillaume advised my wife and I in the latter part of last year in regards to mortgage protection after

moving house. Not only did Guillaume take the time to run through all the different options available to us, he was really flexible in that he met us in our home in the evening. This was especially helpful as we are a busy family. In terms of the cover, we are very pleased with both policies provided in that they are both really comprehensive and ideal for our needs, which offered us good value for money and peace of mind.

Review from Verified Client

Avon | February 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

I came to Guillaume with a very complicated financial situation, involving not only myself but other family members. He was simply outstanding in not only listening to my needs, but in asking all the right questions to ensure that I had fully understood what my needs were, and how these fitted into my wider financial planning. I was astounded at the level of care he showed and his attention to detail, and his responsiveness (and patience) when my circumstances changed and plans had to be redrawn or altered at short notice. He never pushed for closing a deal: instead, he set out clearly and patiently the range of options, talked through the pros and cons, and left me in a position where I was able to make the decision based on his clear and full recommendations. At all stages I felt informed and part of the process, and I am exceptionally grateful for the support Guillaume provided. He always went beyond the call of duty, meeting regularly in person and on the phone, and with instant email contact. I simply cannot recommend him highly enough for the quality of advice, the value for money, and the outstanding service he provides.

Review from Verified Client

London | February 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Guillaume has provided my wife and I with excellent and ongoing advice over the last 18 months regarding our forthcoming mortgage application, and more recently an application for joint medical + dental cover through the PruHealth Vitality scheme. He is always on hand to provide detailed impartial advice, whilst taking the time to explain things thoroughly so that we are best-placed for decision making.

Review from Verified Client

Avon | February 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Offered an insurance solution particularly well tailored for our needs. Resolved our queries promptly and very effectively.

Review from Verified Client

Avon | February 2015

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Excellent service and the advice was just what we needed. Delivered in an uncomplicated way that made the options easy to understand and our decisions were therefore far less of a problem for us.

What could they have done better?

Keep up the excellent service

Review from Verified Client

Avon | December 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Home visits, straight advice, impartial

Review from Verified Client

Avon | November 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

I can't praise Guillaume enough. He has a good knowledge of his industry and took the time to listen to us and understand what we were trying to achieve. He was not pushy at all and I didn't ever feel like I was being sold anything. He stayed on the case right up until the end, making calls and sending emails out of hours at evenings and weekends. Everything was tailored around what we needed. The end result was we got the exact mortgage and protection we wanted rather than the product a commission hungry salesman was trying to sell us. The price was extremely reasonable, he charged the exact price he quoted at the start, despite giving us a lot of advice he could have charged extra for. A refreshing change in today's marketplace. I wouldn't hesitate to recommend him.

Review from Verified Client

Avon | November 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Guillaume was very useful in the purchase of our house this summer. He found us a great rate - the interest was much lower than other quotes we had received. He was quick to respond when we needed his advice and when we needed a mortgage in principle quickly he was able to arrange it the very next day.

Review from Verified Client

Avon | October 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Guillaume has excellent knowledge of investments and mortgages and made our first buy to let investment less daunting with his advice. He worked hard finding us the right mortgage and was patient with all our questions and concerns. He has many contacts at his fingertips taking the worry out of getting the best deal and I would recommend him to others.

Review from Verified Client

Somerset | October 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Great communication and customer service

Review from Verified Client

Avon | October 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Understands the market and suggested numerous options, explaining the benefits and pitfalls of each. Excellent advice and service, Guillaume even worked on our mortgage while he was on holiday to ensure it was not delayed, superb service and certainly value for money.

Review from Verified Client

Lancashire | October 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Gui was friendly and approachable, offering sound advice in respect of our first mortgage.

Review from Verified Client

Avon | September 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Guillaume was excellent as explaining the options we had available to us for insurance and protection. We felt that he had our best interests at heart and really tried his best to tailor the cover to our needs. He's also very approachable, friendly and we felt comfortable discussing our business situation with him.

Review from Verified Client

Avon | September 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Mr Keirle was great at explaining all areas of our mortgage and finding us the best rate within our budget we had provided him with. He also helped us with all the paperwork and made changing our

mortgage stress free!

Review from Verified Client

Somerset | September 2014

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Guillame is very professional and approachable. Very good service. I would definitely recommend him.

Review from Verified Client

Avon | July 2014

★★★★☆ 4.3 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Comprehensive cover of insurances Clear concise communication

What could they have done better?

There isn't anything I feel needs improvement from me used this service twice now and will continue to use him in the future
